

Frontex/OP/888/2019/JL/CG Remotely Piloted Aircraft Systems (RPAS) for Medium Altitude Long Endurance Maritime Aerial Surveillance

Kick off meeting



20 October 2020



INTRODUCTION OF THE AGENDA & PARTICIPANTS

CONTRACTOR' PRESENTATION

INTRODUCTION OF THE FWC for MALE RPAS

[expunged together with the corresponding slide]

PROCUREMENT PROCEDURE TO CONCLUDE ANY SPECIFIC ORDER

QUESTIONS

Introduction of the FWC for MALE RPAS



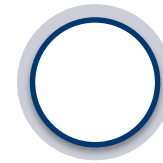
TYPE

multiple FWC
with cascade



DURATION

2 years with
the possibility
to prolong it
maximum two
times, each
time for a
period of 12
months and
on the same
conditions



BUDGET

50 MEUR with
the possibility
to increase by
50%



OBJECTIVE

**to provide Frontex MALE
RPAS(s) in 3 EU countries
with all related services to
operate and to provide
compiled operational
picture/raw data**



RPAS

Medium Altitude Long Endurance fully certified, have the required capabilities (including but not being limited to endurance, payload)



CREW

experienced, qualified, licensed and certified to fly during day/night and sufficient ground crew with valid EU security clearances



PAYLOAD

-EO/IR (Thermal imager, daylight zoom camera), maritime surveillance radar, AIS, GPS, not mandatory ones Sat/GSM location, EPIRB)



SERVICES

fuel and maintenance; insurances and liabilities; customs; ATC; no ITAR.

Data streaming requirements for MALE RPAS

1) Near real time data streaming via Remote Mission Portal

The Contractor has to correlate all the required information on one screen, platform.

2) Near real time data streaming via direct raw data streaming

The Contractor has to provide all the required information in the required format and send to Frontex.

Type of requested services and payments

- 1) 180-270 deployment days: the Contractor is obliged to apply the price declared by him for cost scenario 1;
- 2) 271-360 deployment days: the Contractor is obliged to apply the price declared by him for cost scenario 2.

Pre-finance (20%), interim payments (blocks of 200 hours), final payment.

Contract
award
notice
Results of the
procurement
procedure
08.10.2020.



FWC
Contractors

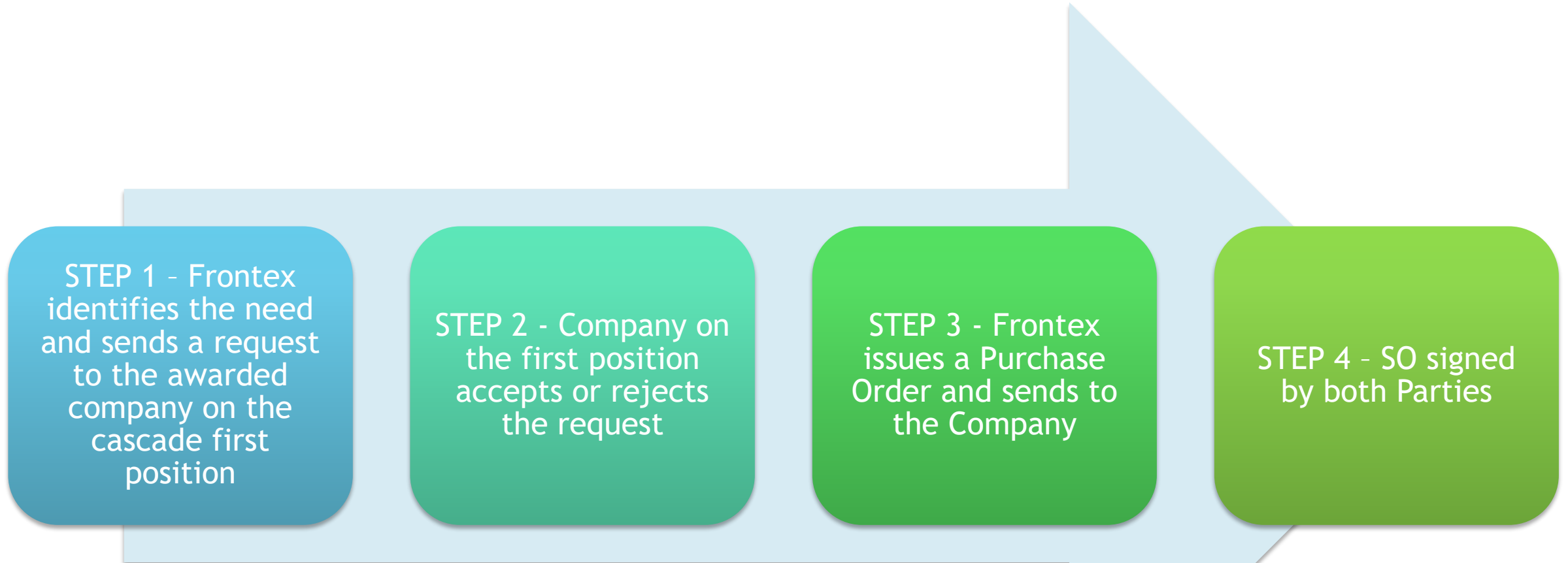
1. Airbus DS
Airborne
Solutions
GmbH

2. Elbit
Systems Ltd

Note:

FRONTEX does not disclose to any competitor information about names of subcontractors used by the other competitors.

Procurement procedure to conclude any specific order



In case the awarded Company on the first position in the cascade does not accept the SO or fails to observe the deadline or if it is in a situation of conflicting interests that may negatively affect the performance of the SO, Frontex may place the SO with the second Company in the cascade.



THANK YOU FOR YOUR ATTENTION !